# **London Roadshow 2024**

London, 30 January 2024, Bank of America

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#### PORSCHE SE

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Why Porsche SE

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**Q3 Highlights** 

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**Portfolio Performance** 

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## Six reasons why to invest in Porsche SE

#### Strong core investments with valuable brands

- Volkswagen Group as one of the world's leading manufacturer with strong brands such as VW, Škoda, Audi, Lamborghini, Bentley, SEAT/CUPRA and Ducati
- > Porsche AG as an iconic luxury brand

#### **Holding Discount**

- Porsche SE offers indirect exposure to Volkswagen AG and Porsche AG at a discount
- Current holding discount as of 31.12.2023 is c. 39% vs historical average of c. 32%<sup>1)</sup>

#### Stable and sustainable dividend payer

- Reliable dividend development in the short and long-term
- Additional second strong dividend inflow from Porsche AG

#### PORSCHE SE

Driving sustainable value

## Stronger resilience of PSE through diversification

- Acquisition of 12.5 % stake in Porsche AG
- > Further portfolio investments

# Value-creating investment strategy and management of our portfolio

- Unique positioning as investor with one-of-a-kind network to access and evaluate investment opportunities in the mobility and industrial technology ecosystem
- Partnerships and cooperations with leading global investment experts to identify future megatrends

## Engaging shareholder in core investments and experienced management team

- Major shareholder of Volkswagen AG
- Dedicated management team with proven track record in the automotive industry

1) Data range: 01.08.2012 – 31.10.2023

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## Porsche SE – Q3 Highlights

Topic	Message
Net liquidity	<ul> <li>Net liquidity improves to minus 5.8 billion euro, as at 30</li> <li>September 2023</li> </ul>
	Cash inflows of around 500 million euro in 2 <sup>nd</sup> half of 2023 related to tax matters significantly strengthen Porsche SE's liquidity position
	Net liquidity as at 31 December 2023 expected to be in the upper half of the forecast range
Group result after tax	Porsche SE achieves group result after tax of 3.8 billion euro in the first nine months
	Group result after tax for the fiscal year 2023 expected to be in the lower half of the forecast range

## Q1-Q3 Facts & Key Figures

€ 3.8 bn

€ -5.8 bn

**GROUP RESULT AFTER TAX** 

**NET LIQUIDITY** 

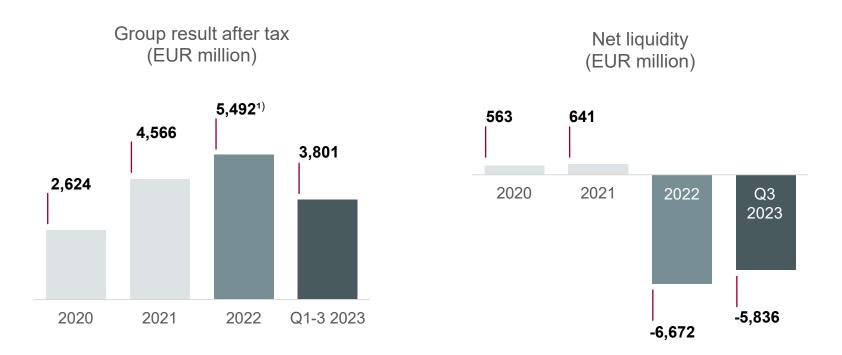
€ 23.1 bn

% 39

NET ASSET VALUE<sup>1)</sup>

HOLDING DISCOUNT<sup>1)</sup>

## Key figures: Solid performance in Q3 - on track to achieve annual targets



8

1) adjusted

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### Investments – current portfolio with two investment categories

#### **Core investments**

Return on investment through value appreciation and dividend inflows

#### Portfolio investments

Return on investment through value appreciation during holding period

#### **VOLKSWAGEN GROUP**



Ordinary capital 53.3 %

31.9 % of total capital

Ordinary capital 25 % plus one ordinary share

12.5 % of total capital





















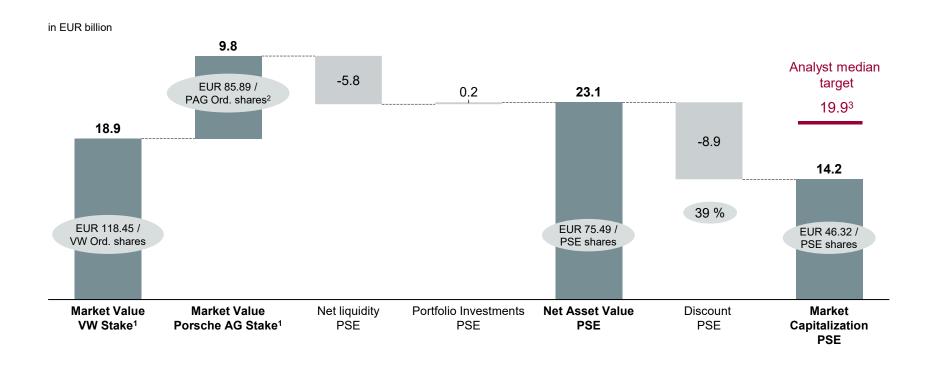








## Porsche SE shares are trading at a 39% discount to Net Asset Value



## Porsche SE shares are trading significantly below Net Asset Value

# Analysts have identified potential reasons for the discount to its Net Asset Value...

 High concentration of investments in terms of number and industries

 The net debt position is limiting Porsche SE's dividend paying capability

Market valuation reflects potential liabilities from legal issues

# ... but we are pro-actively addressing these concerns, aiming to decrease the discount

- With the acquisition of shares in Porsche AG, Porsche SE has added another strong asset to its portfolio
- Establish partnerships to increase dealflow for promising growth companies with value-generating potential
- Porsche SE has been a reliable dividend payer historically
- Significant progress regarding the reduction of debt position

There are favorable developments in the legal issues based on some recent judgements, e.g., model case proceedings in Celle (regarding increase of investment in VW AG) and in Stuttgart (Diesel issue)

## Holding discount to NAV is significantly above the historical average

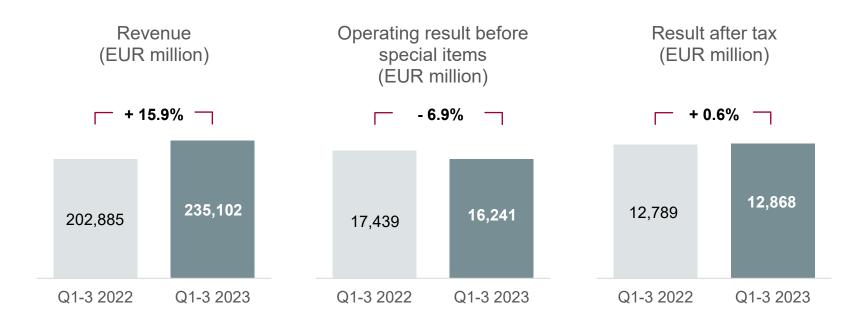
#### **Relative Discount**



Current holding discount as of 31.12.2023 is c. 39% vs historical average of c. 32%1)

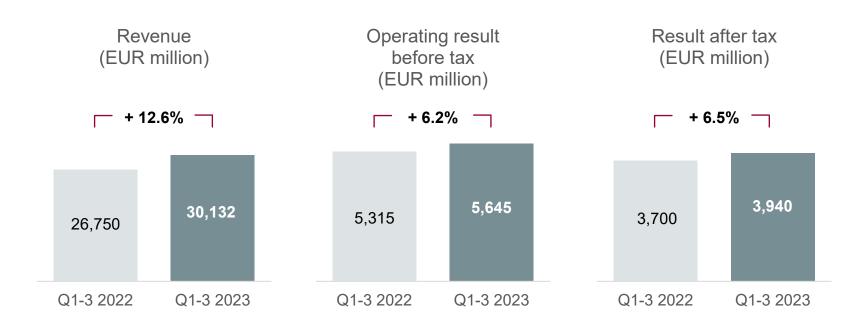
1) Data range: 01.08.2012 – 31.12.2023

## Performance of Volkswagen Group Q1-3 2023



Source: Volkswagen Group

### Performance of Porsche AG Q1-3 2023



Source: Porsche Group

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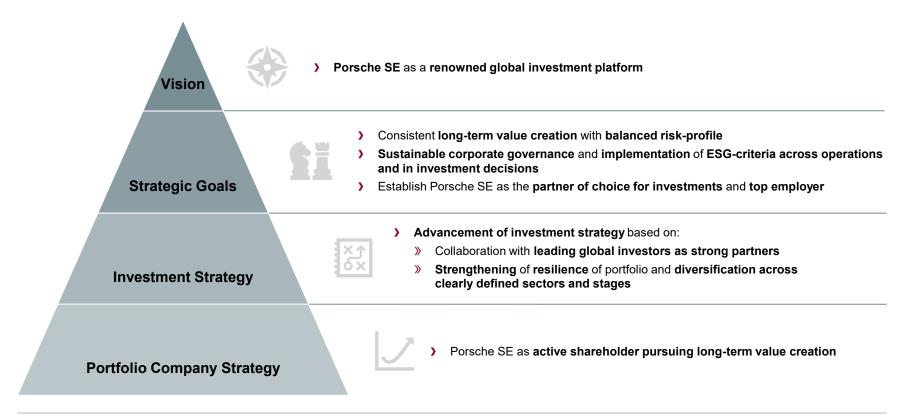
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## **Key pillars of Porsche SE corporate strategy**



## Strategic roadmap of Porsche SE



#### Status Quo

- Historically mainly focused on the investment in Volkswagen
- Strong addition to core investment segment with acquisition of minority stake in Porsche AG
- Disciplined investments in the portfolio segment



#### **Near-term targets**

- Consistent long-term value creation for shareholders and significant reduction of outstanding debt
- Main emphasis on an active portfolio management and evolutionary growth of our investment portfolio
- Leveraging strong platform for further portfolio investments towards broader sector and investment stage diversification
- Selective review of opportunities for potential further core investments
- Optimization of the capital market positioning of Porsche SE

#### Longer-term targets

- Scaling of Porsche SE's investment platform and expansion of investment activity after significant reduction of debt
- Further diversification and balancing of risk/return profile of Porsche SE
- > Evaluation of potential asset re-allocation between core investments and portfolio investments segment possible

### Investment approach and sector focus

- Sector focus in mobility and industrial technology and expansion towards connectivity and sustainability
- Vertical integration (up/downstream) and horizontal (connectivity and sustainability)
- Targeted growth together with renowned partners
- Access and leverage of the specialized sector competencies of partners

- > Further diversification of Porsche SE's portfolio investments and strengthening of the overall resilience
- Focus on direct investments and fund partnerships with dedicated fund investments in Private Equity and Venture Capital funds

## Finance strategy as a key value driver

# Cornerstones of Finance strategy

- Maintain robust financial profile
- Secure financial independence
- Support portfolio growth strategy

# Balancing Out Key value drivers



- Porsche SE intends to consistently reduce its debt in the coming years
- Planned annual repayment in the mid three-digit million range
- Balance between investments, debt reduction and stable dividend
- Dividend is dependent on the dividend inflows from our core investments VW and PAG
- Further diversification of Porsche SE's portfolio and strengthening of the overall resilience
- Our strategy is based on partnerships with globally renowned private equity and venture capital companies

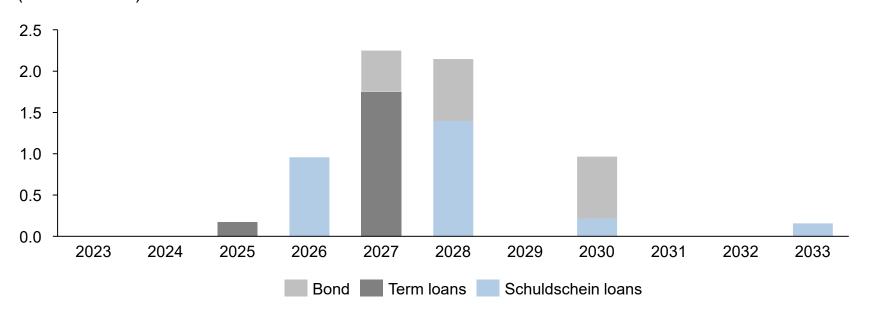
#### PORSCHE SE

# Porsche SE's landmark refinancing transactions underscore its outstanding reputation in the debt capital markets



# The financing profile is broadly diversified in terms of maturities and investor groups as a result of the take-out-refinancing activities

Financial liabilities - maturity profile as of 31 October 2023 (in EUR billion)



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## ESG as integral part of Porsche SE's governance elements and its strategy



#### ESG at the holding level

- Designation of an ESG expert on the supervisory board
- Variable remuneration of the board of management supplemented by individual ESG targets
- Code of Conduct with clear ESG principles implemented as part of Porsche SE's compliance
- ESG forms an important part of the investment selection (e.g., PTV or ABB e-mobility) and in our due diligence (external audits)

#### ESG at the level of our investments

- Separate, decentralized ESG strategies, especially at the level of our core investments Volkswagen AG and Porsche AG
- We strongly support our portfolio companies on ESG aspects, although there are limitations for Porsche SE as there is no controlling interest in any portfolio company

Source: winui/Shutterstock.com

#### ISS ESG Prime status awarded in 2023

#### Enhanced board's responsibility for ESG

Supervisory board



Mag. Marianne Heiß
ESG expert on the
supervisory board

Board of management



Chairman of the board of management

Hans Dieter Pötsch

#### ESG at the holding level

- The ESG performance of Porsche SE Group was awarded Prime status by ISS ESG
- Porsche SE Group is rated "C+" in the first decile



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## Outlook for the fiscal year 2023

Group result after tax 2023 (EUR billion)

Net liquidity as of 31 December 2023 (EUR billion)

Range between

4.5 and 6.5

(expected to be in the lower half of the forecast range)

Range between

-6.1 and -5.6

(expected to be in the upper half of the forecast range)

#### **Contact Information – Investor Relations**

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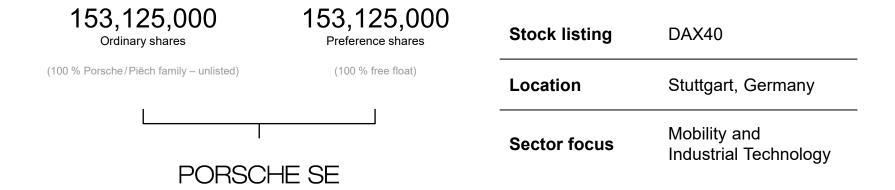
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# **Appendix**

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## Porsche SE shareholder structure and key facts



### **Supervisory Board and Executive Board**

#### **Supervisory Board**



**Chairman**Dr. Wolfgang Porsche

**Deputy Chairman**Dr. Hans Michel Piëch

Dr. Günther Horvath

Prof. Dr. Ulrich Lehner

Mag. Marianne Heiß

Prof. Siegfried Wolf

Sophie Piëch

Mag. Josef Ahorner

Dr. Ferdinand Oliver Porsche

Peter Daniell Porsche

#### **Executive Board**



**CEO**Hans Dieter Pötsch



Legal Affairs & Compliance
Dr. Manfred Döss

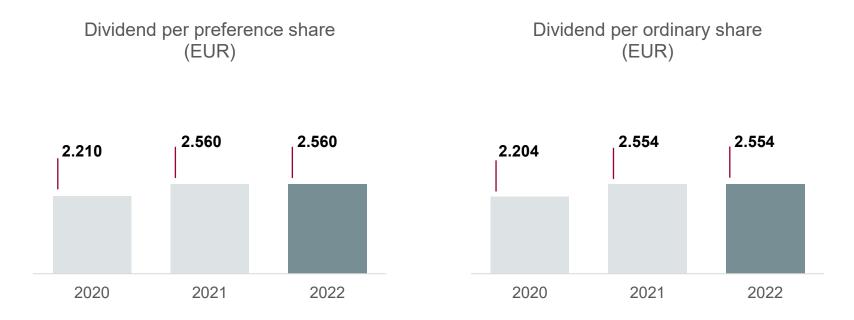


**Finance & IT**Dr. Johannes Lattwein



Investment Management Lutz Meschke

## **Dividend Development**



## **Overview Portfolio Investments (1/3)**

Investment	Country	Year	Description
<b>ABB</b> E-mobility	•	2023	<ul> <li>ABB E-mobility is one of the world's leading suppliers of charging solutions for electric vehicles</li> <li>With over 50,000 DC fast chargers sold, the company has the largest installed base of fast chargers in the market</li> </ul>
AEVA		2018	<ul> <li>AEVA develops LiDAR (light detection and ranging) sensors for environmental perception</li> <li>Since March 2021 AEVA is listed on the New York Stock Exchange</li> </ul>
<b>NURORA</b> LABS	✡	2020	<ul> <li>Aurora Labs is a provider of remote software management, remote diagnostics and over-the-air updates</li> <li>Using its machine learning-based technology, the software can detect errors in the source code</li> </ul>
celestial A!		2023	<ul> <li>Celestial AI develops a technology for optical data transmission between compute processors and memory modules</li> <li>The technology can significantly increase the AI workload efficiency of data centers</li> </ul>
DTCP Growth Equity III		2023	<ul> <li>Investment fund of the third generation of DTCP's Growth Equity investment strategy</li> <li>The fund focuses on companies in the cloud-based enterprise software sector</li> </ul>

## **Overview Portfolio Investments (2/3)**

Investment	Country	Year	Description
PTV LOGISTICS European Transport Solutions ("ETS")		2017	<ul> <li>ETS is a holding company with investments in the field of traffic management solutions and logistics software</li> <li>ETS was founded in 2022 following the sale of PTV Planung Transport Verkehr GmbH by Porsche SE to Bridgepoint</li> </ul>
ETHERNOVIA		2023	<ul> <li>Ethernovia develops ethernet technology based on advanced semiconductor processes for in-vehicle data transmission</li> <li>The technology allows for higher transmission rates, improved energy efficiency and additional safety features</li> </ul>
INRIX		2014	<ul> <li>INRIX is a global provider of real-time traffic data, for which INRIX draws on an extensive network of data sources</li> <li>The cloud-based INRIX IQ software applications also offer customers the opportunity to analyze the data in a simple and targeted manner</li> </ul>
isar aerospace/		2021	<ul> <li>Isar Aerospace develops launch vehicles for the transportation of satellites</li> <li>Compared to existing launch vehicles, cost advantages are achieved particularly through a high degree of vertical integration, innovative technologies and a high degree of automation in the rocket production process</li> </ul>
Markforged		2017	<ul> <li>Markforged manufactures 3D printing solutions for industrial users, offering materials ranging from carbon fiber reinforced plastic to metal</li> <li>Since July 2021 Markforged is listed on the New York Stock Exchange</li> </ul>

## **Overview Portfolio Investments (3/3)**

Investment	Country	Year	Description
<b>protean</b> Tecs	\$	2022	<ul> <li>proteanTecs' technology enables the function and performance monitoring of semiconductors over their entire life cycle</li> <li>The technology can be used to increase the quality and reliability of new semiconductor generations and extend their lifespan</li> </ul>
QUANTUM MOTION		2023	<ul> <li>Quantum Motion Technologies is developing quantum computers based on the so-called "silicon electron spin approach"</li> <li>This approach enables a significantly more compact system with which quantum computers can be implemented on a microchip in the future</li> </ul>
SEURAT		2017	<ul> <li>Seurat Technologies is developing a novel technology in 3D printing which enables a significant increase in the speed of 3D metal printing</li> <li>Seurat thus promotes the use of 3D-printed components in small-series production</li> </ul>
XANADU	*	2022	<ul> <li>Xanadu is one of the world's leading quantum computing hard- and software companies</li> <li>Xanadu uses a photonics technology approach which offers considerable advantages in scaling compute power as well as its commercialization</li> </ul>

#### Pending legal disputes of Porsche SE\*

Porsche SE (PSE) considers the actions to be inadmissible in part, but in any case to be without merit.

#### Increase of the investment in Volkswagen AG

Alleged damage claims based on alleged market manipulation and alleged inaccurate information in connection with PSE's increase of the investment in Volkswagen AG (VW)

## Higher Regional Court of Celle\*

- Model case proceeding (KapMuG)
- Amount in dispute: about €5.4 billion\*\*
- All claims raised by plaintiffs in initial proceedings rejected by Higher Regional Court of Celle on 30 September 2022
- Decision not final; appeals pending before Federal Court

# Higher Regional Court of Stuttgart\*

- Amount in dispute: about US\$ 195 million
- Lawsuits in Germany and England respectively
- The Higher Regional Court of Stuttgart considers which court (Stuttgart or London) is the court first seized

#### Diesel issue

Alleged damage claims based on alleged nonfeasance respectively alleged incorrect capital market information in connection with the diesel issue

#### Initial proceedings

- > 200 initial proceedings
- Amount in dispute: about €929 million\*\*
- A number of the proceedings are suspended with reference to the model case proceedings in Stuttgart and/or Braunschweig

#### Model case proceedings

#### Stuttgart

- Directed against PSE only
- Ruling by Higher Regional Court of Stuttgart on 29 March 2023: if ruling becomes binding, all claims against PSE are likely to be rejected
- Decision not final; appeals pending before Federal Court

#### **Braunschweig**

- Involving VW and PSE
- Proceeding is currently limited to common questions with respect to VW, not PSE
- Interrogations of numerous persons commenced in autumn of 2023 and will be resumed

\* simplified representation \*\* plus interest